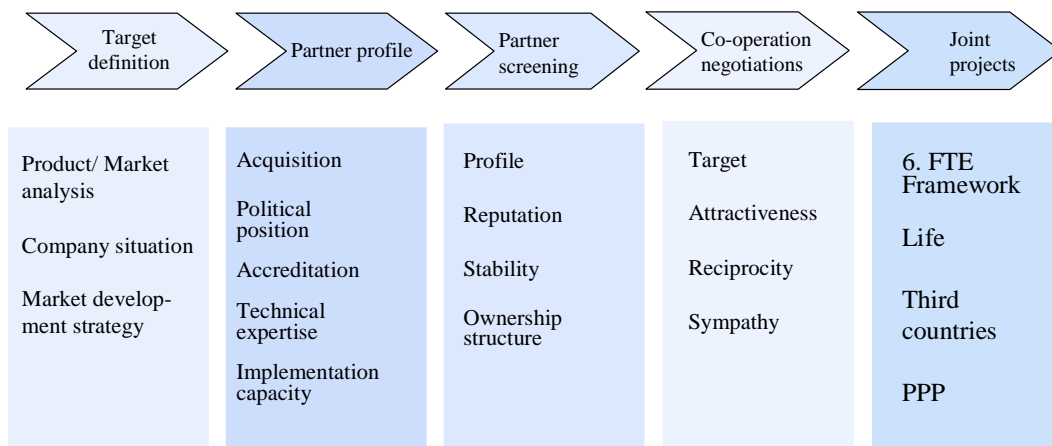




## Co-operation Strategies

The selection of the right co-operation partners is an important step for the development of new markets or the execution of specific projects. Therefore a structured approach is recommended.



DFIC assists you with the identification of the right partner for your company and your project. Our services are:

- Target definition of the co-operation (resources, sales, technologies, production)
- Formulation of partner profiles
- Identification and screening of co-operation partners
- Structuring of the co-operation
- Expert advise for the co-operation negotiations
- Funds for joint projects

