

## DFIC, a Competent Partner for Market Analysis in Germany

### Long-standing experience in market analysis in Germany

DFIC has been reporting to companies and export supporting organisations on developments in the German market for more than 10 years. Drawing on this expertise, DFIC has assisted many companies and enabled them to better understand the market for their products in Germany.

### Expertise in relevant fields

DFIC holds competencies in energy economy, infrastructure and other fields. Combining these and the individual experience of its senior consultants gives the clients advised by DFIC a strong, competitive advantage. By frequently advising exporting companies, governments and export supporting organisations, DFIC draws on synergies and approaches projects in a holistic manner, providing comprehensive solutions.

Based on this, DFIC can establish contacts with target clients, distributors and key players for both products and services. Facilitating market entries and identifying specific business opportunities in niche markets complete these services.

### Reputable client references

DFIC has advised companies, utility providers and export supporting organisations from different fields, further reputable reference are available:

- Federal Ministry of Environment
- EVD, Netherlands
- Enterprise Ireland
- McKinsey France and Germany
- Atlantium Lasers
- RWE

### Market analysis

- Structure, organisation, strengths
- Size: demand, supply, imports
- Programmes and investments
- Market access and chances

### Further competencies of DFIC

- Market development
- Industrial intelligence
- Screening and identifying Mergers & Acquisitions targets

